



## Technical Project Development Associate

**BIOGRUND USA**, part of a global excipient manufacturer with headquarters in Switzerland and operations across Europe, is seeking to add a **Technical Project Development Associate** to its North American team in **Shelbyville, KY**.

This is a customer-facing highly mobile role supporting the pharmaceutical and nutraceutical industries. The position offers an entry point into a regulated, science-driven market with hands-on exposure to formulation projects, client meetings, and international industry events.

### Key Responsibilities:

- Support customers across North America through onsite visits, technical discussion, and project coordination
- Attend major industry trade shows and conferences
- Manage customer projects from sample request to trial execution
- Collaborate with internal sales, R&D, and regulatory teams
- Maintain CRM activity and project reporting
- Independently organize travel and visit schedules

### Work Style:

- Frequent travel (approx. 100-150 client interactions per year)
- Base location: **Shelbyville, KY** (home office/remote flexibility)
- High autonomy and responsibility in planning and executing field and project activities

### Candidate Profile:

- Recent graduate or early-career professional in science, business, or engineering
- Strong communications skills and willingness to travel
- Self-organized, responsible, and eager to learn
- Interest in technical sales and the life-science industry

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### Compensation:

- \$55,000-\$65,000 annual base salary
- Performance-based bonus
- All business travel expenses covered

### What We Offer:

- Training and mentorship within a global company
- Hands-on experience with customers, formulations, and commercial decisions
- Growth opportunities toward Technical Sales, Key Account Management, or Business Development

Interested? Learn more about us and who we are:

<https://www.biogrund.com/>

**BIOGRUND US, Inc.**

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